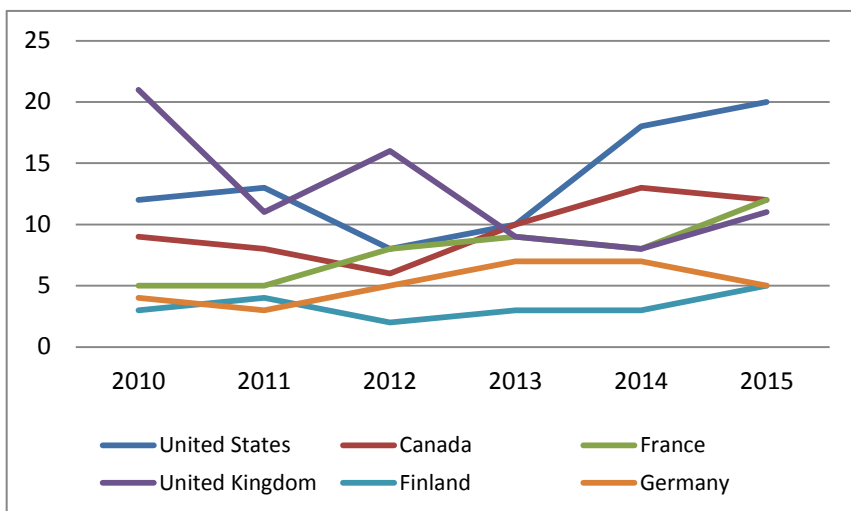


Trend of Top 100 Global Sustainable Company by Country and GICS Industry

The trend of top 100 global sustainable companies by country and industry

1. The trend of top 100 global sustainable companies by country
2. The trend of top 100 global sustainable companies by GICS industry
3. A holy trinity of analytical tools

Trend of top 100 global sustainable companies by country



Depending on the growing indicators, the Corporate Knights magazine ranks top 100 global corporate leaders in sustainability annually.

In 2015, the United States, with 20 companies on the list, had its best showing in the 6-year history of the Global 100.

Canada and France, with 12 companies on the list respectively, tied on the second. United Kingdom, with 11 companies on the list, ranked on the fourth. Finland and Germany, with 5 companies on the list respectively, tied on the fifth.

China, with one company (Lenovo group), is the first time ranked in the 73. It earned 56.10% overall score. The company was grouped in the semiconductors & semiconductor equipment in the Global Industry Classification Standard (GICS) Industry.

China, with one company (Lenovo group), is the first time ranked in the 73. It earned 56.10% overall score. The company was grouped in the semiconductors & semiconductor equipment in the Global Industry Classification Standard (GICS) Industry.

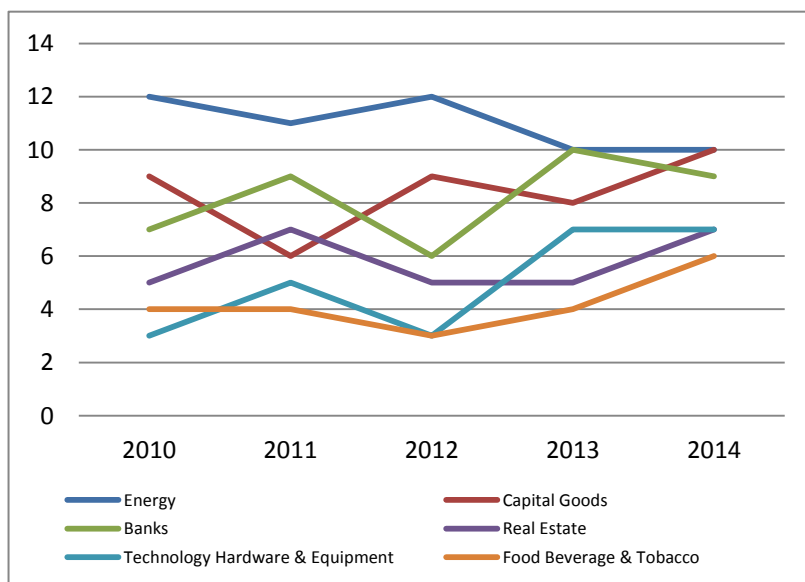
The trend of top 100 global sustainable companies by GICS industry

The GICS structures of 10 sectors and 24 industry groups. In 2014, the Energy and Capital Goods, with 10 companies on the list respectively, ranked in the first.

Banks, with 9 companies on the list, ranked in the third.

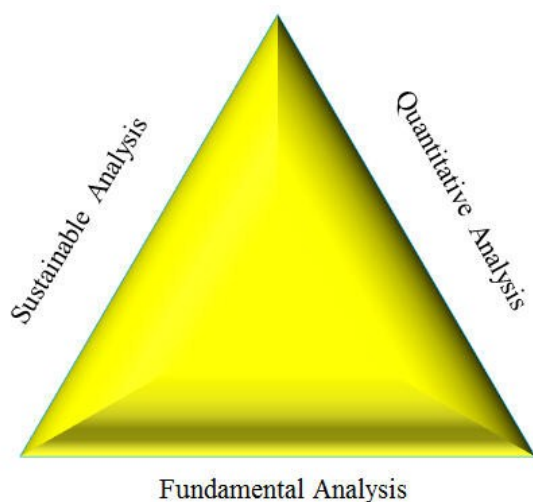
Real Estate and Technology Hardware & Equipment, with 7 companies on the list respectively, ranked in the fourth.

Food Beverage & Tobacco, with 6 companies on the list, ranked in the sixth.



Trend of Top 100 Global Sustainable Company by Country and GICS Industry

A holy trinity of analytical tools



1. Fundamental analysis
2. Traditional quantitative analysis
3. Sustainability enhanced portfolio Analysis

Fundamental analysis

- Fundamental analysis
- Valuation (is the stock overpriced)
- Earnings quality (how confident are we in the ability of the company to deliver earnings consistently)
- Momentum (what is the recent trajectory of its share price)
- Analyst sentiment (what is the consensus forecast of the sell-side analysts)
- Capital efficiency (has the company been able to consistently earn more than the cost of its capital)

Four pillars of sustainability Analysis

1. Human Capital
 - a) Labor relations
 - b) Recruitment / retention strategies
 - c) Employee motivation
 - d) Innovation capacity
 - e) Knowledge development and dissemination
 - f) Progressive workplace practices
2. Environment
 - a) Board and executive oversight
 - b) Risk management systems
 - c) Disclosure/verification
 - d) Process efficiencies – Eco efficiency
 - e) Health and safety
 - f) New product development
3. Stakeholder Capital
 - a) Regulators and policymakers
 - b) Local communities/NGOs
 - c) Customer relationships
 - d) Alliance partners
 - e) Emerging markets
4. Strategic Governance
 - a) Strategic scanning capacity
 - b) Agility / adaptation
 - c) Performance indicators /monitoring
 - d) Traditional governance concerns
 - e) International best practice

Quantitative analysis:

- Quantitative analysis helps in narrowing down the total investable universe to a more manageable number requiring and justifying deeper investigation
- Quantitative analytical tools can process an enormous amount of financial information quickly

Weight of individual pillar depends on a myriad of factors:

- a) What industry sector is the company in
- b) What is the geographic layout of its supply chain
- c) Who are its competitors
 - Cash flow
 - Valuation
 - Earnings
 - Price management
 - Environment